Creative Packaging Solutions.
Corrugated Packaging, Displays, Engineered Foam, Crates, Reels and Pallets.
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// Introduction

A diverse company with multiple internal departments that all work together to streamline your customer experience. Our industry professionals and quality products make us the leader in packaging for the Mid-Atlantic region.
PSI’s design capabilities, along with state of the art box-making equipment allows for quick turn around to over 2,000 customers, ranging from companies achieving $1 billion in annual sales to small, family owned enterprises.
COMPLETE PACKAGING SOLUTIONS

We believe our success depends on satisfying the customer and establishing a long record of performance that provides our customers with the quality they expect. If you have a custom corrugated packaging problem that needs a solution, PSI will help find the right solution for you.

Our staff is composed of uniquely qualified professionals that can help you in every step of the custom packaging process. Our Structure Designers and Graphic Designers are trained to take any product, no matter how fragile or uniquely shaped, and custom engineer high quality packaging to suit your needs.

What Our Customers Think

“We have many corrugated suppliers who beat a path to our doorway promising service and price. Often times they leave out a key element – VALUE. PSI intimately understands that at the end of the day, value plays a significant role in who is awarded the business. Dan and Vince are here at a moment’s notice each and every time we have a need. You keep inventory on hand to serve our highly demanding – short notice business. I can’t say enough for the team that you’ve put together!”
PACKAGING AUDITS

PSI provides in-house packaging consultation and package audits for free! Take advantage of this service to see where you could be saving time and money!
With production speeds up to 24,000 boxes per hour, our Martin 924 and robotic stacker combo is a powerhouse for rapid production.

The Martin 924 two color flexo printer, folder and gluer comes complete with a die cutting station for precise die cut packaging and finishing capabilities.
The possibilities are endless with the ability to fabricate custom corrugated boxes and retail packaging. Our internal structure designers can assess any product or merchandise then formulate and draft a perfectly fitted box that is specific to your merchandise for shipping or display purposes.

Packaging Services Industries’ die-cut boxes range from single wall microflutes to the largest and heaviest corrugated, multi-wall boxes and cartons, giving our customer base a wide range of options to ensure that their shipping and storage needs are met. Full color printing options as well as one (1) to four (4) color printing capabilities are available to ensure your corrugated packaging stays consistent with your brand.
Eye Catching Displays

From large corporate companies to small businesses, Packaging Services Industries has the capability to create stunning displays that will drive attention to your products.

- Floor Displays
- Counter Displays
- End Cap Displays
- Power Wings
- Sidekick Displays
- Pallet Displays
- Point of Purchase Cases
- Counter Racks
- Club Store Displays
- Brochure & Magazine Holders
01. FLOOR DISPLAYS

Point-of-purchase (POP) displays provide the consumer with a preferred location to purchase while also stimulating them to buy your product.

Retailers love POP displays almost as much as manufacturers, because they are a proven way to help sell product and optimize sales space.

02. COUNTERTOP DISPLAYS

Cost effective countertop displays offer diverse and economical product display solutions. In addition to customizing to your individual product, PSI also offers brochure displays, literature holders, product bins and CD/DVD holders.
Along with offering our customers corrugated packaging solutions, we also offer custom built wooden crates, wooden and plastic pallets, as well as wood, plastic and corrugated reels.

Not only can we build to your product’s custom specifications, but we can also offer suggestions and innovation to manufacture the highest quality shipping crate while controlling waste. Crates can also be designed in conjunction with other packaging materials such as foam, reels, and pallets.

01. ISPM PALLET & CRATES

International shipping standards are strict and key to any exporting industry. PSI engineers certified ISPM pallets and crates that protect your products during their trip across the border or overseas.
02. CUSTOM PALLETS

Designed to perform and built to spec. PSI handles both wood and plastic pallets for all of your unitizing and shipping requirements. Specific wood types and pallet sizes will not present a problem and pallets can even be designed in conjunction with a corrugated box, crate or other packaging materials to ensure a safe fit to your products.

03. WOODEN REELS

PSI’s wooden reels are an economical solution for a wide range or wire and cable applications. With options for recycled reels, new fabrications and a multitude of custom sizes, PSI truly offers diversity to help accommodate your budget.

ON-SITE CRATING SERVICES

Crating oversize and overweight products is no problem. We cater to every client by becoming an extension of your production line by bringing the assembly and design team to your facility.

Read more about one of our on-site crating projects on page 26!
Packaging Services Industries offers custom corrugated packaging design and foam solutions under the same roof. This allows your company to minimize vendors, suppliers and paperwork.

Additionally, we can reduce your overhead expenses by efficiently combining both boxes and foam solutions that are custom built to your product, eliminating excess packaging waste.

Imagine your packaging set up and delivered Just-In-Time, ready to be integrated directly into your production lines.
Your Single Source for All of Your Packaging Needs

Setup to be your go-to provider for every packaging need, Packaging Services Industries carries a comprehensive, on-site inventory of brand-name products.

- TAPES
- STOCK BOXES
- BAGS
- LABELS
- MAILERS
- ENVELOPES
- STOCK BOXES
- PALLETs
- SHRINK WRAPS
- TRAYS
- BINS
- BUBBLE WRAP
- PAPER ROLLS
- CASE SEALERS
- FOAM PACKAGING
- STRETCH FILM
- STRAPPING
STOCK BOXES

Along with offering our customers innovative and custom corrugated boxes, we also offer a wide variety of stock packaging. Stock box solutions have proven to provide customers with the benefits of exceptional durability, great pricing, quick turnaround and delivery, as well as compatibility to your product and shipping needs.

Our corrugated stock containers are housed in all three of our major locations, giving our customer base ease of quick turnaround times when they need packaging supplies in a hurry. PSI’s stock boxes are available in a large variety of sizes, ready to ship to you at a moment’s notice.

Our inventory of stock packaging consists of bubble pack mailers/envelopes and RSC stock cartons in multiple sizes. In addition to having these items on hand at all times, we also offer our customers a vast variety of packaging supplies such as mailing tubes, 3M products, shrink films and much more.
PSI offers full service packaging equipment and machinery that can enhance any businesses production workflow and productivity. Machinery offered to clients includes Sharp Packaging bagging systems to make your fulfilment lines more efficient and your product look more professional. Our vendors include 3M, Sealed Air Corporation, Combi, Wexxar Bel, Orion and EAM Mosca.

All of the equipment PSI handles is top of the line, industry standard equipment that is designed to help better control packaging waste, improve production time and make your business more efficient.
Our expansive facilities offer our clients full-service packaging solutions that include warehousing, assembly, distribution, custom print plate fabrication and more.

A VERSATILE FLEET OF 31 TRUCKS, 98 TRAILERS AND MULTIPLE DELIVERY VANS.
01. EMBA 245

The newest addition to our production line, the Emba 245 is a two color and die cut station that produces corrugated packaging at a speed of 16,800 sheets per hour.

02. WAREHOUSING SERVICES

PSI is uniquely positioned to offer its customers the opportunity to have their packaging managed by using our industry software and efficient warehousing personnel.

03. ASSEMBLY DEPARTMENT

Seamless solutions are available to help when finishing any large or ongoing project. PSI offers full service assembly (on-site and off-site) for clients. Services include but are not limited to fulfilment, engineered foam inserts, assembly of point of purchase displays, shrink wrapping, custom hand assembly and more.

OVER 630,000 SQUARE FEET OF SPACE BETWEEN ALL THREE FACILITIES & over 160,000 square feet of warehousing and distribution space.
To ensure the highest level of quality and supply capability, PSI (along with four other partner facilities), invested in a state of the art corrugator. This 300ft' corrugator produces various flute sizes and paper combinations.
STRUCTURE DESIGN

PSI uses Artios CAD software, which is the leader in the industry. We have extensive experience in protective packaging built specially for circuit boards, computer components, bicycles, picture frames, automotive components, building materials, biomedical items and much more. All custom foam and corrugated products we design can be prototyped on our Data Tech Sample table, allowing you to physically see and feel what your end product will be.

With over 50 years of experience in custom box and point of purchase display design, our structure designers offer the most innovative and economical solutions to all of our customers packaging problems. Packaging Services Industries has internal structure designers, all with extensive background in custom packaging for industrial, medical, protective and retail uses.

We provide all of our clients with full service solutions for every aspect of their packaging needs by ensuring all tools and services can be provided in house. We provide consultations, conceptualization, prototype development, mock-ups, artwork reconstruction and pre-press setup among our many other services.

Our in-house graphic design team provides high quality graphics and reproductions of original artwork from the most basic of illustrations to more advanced layouts, all to better strengthen your company and product branding. We can modify and reproduce virtually any piece of artwork for production on our corrugated presses, as well as update or enhance any old graphics.
INK KITCHEN

PSI understands the importance of printing the correct color. We utilize the most current software and equipment to ensure color consistency from press run to press run.

The process begins with a target color supplied by the customer. We work closely with our ink vendor determining the press the job will print on, reviewing artwork to determine sequence, providing anilox configurations and substrate. All are essential when developing or predicting how the color will print prior to ever going to press.

Once the color has been matched and the proof has been approved, we are provided an electronic version of the approved color. We load that standard into our system and will measure against that standard on all future runs. The equipment used and the software packages installed are in alignment with our ink vendor. This not only speeds our process up, but also ensures accurate color from beginning to end.

An ink formula, unique to the job, is then used to blend ink on-site. We have an ink kitchen that not only allows us to react quickly to our customer’s needs, but also customize each batch of ink dispensed. The ink kitchen also enables PSI to make the correct color adjustments (if needed), quickly and accurately. The use of a spectrophotometer and color formulation software is used to read and monitor color throughout the press run.
Packaging Services Industries recently added flexography plate making services to our vast list of in-house services. This combined with our Ink Matching and Graphic Design capabilities makes our facility truly unique.

This new addition to our services also allows us to better control our turn around times for production, while improving quality.

Our digital flexography print plate process means sharper imaging, faster turn around time and incredibly flexible resolutions and gradients. Our process guarantees reliable productivity and impeccable print quality from run to run.
PSI’s Design team has your best interest in mind when developing a packaging solution to fit your needs. We provide safe transit for your product and keep your budget in mind by using a wide range of packaging materials that allow us to build competent, effective and reliable packaging.

Vertical load compression analysis can be calculated using our Design software that will help select the correct material required to get your package to its destination safely and in the most cost effective manner.

PSI’s design department has the ability to perform drop tests that meet ASTM testing standards and can simulate UPS, USPS and FedEx testing requirements using an Accudrop 160 free fall drop tester.
Packaging Services Industries can offer seamless solutions to help when finishing any large or ongoing business project. PSI offers flexibility when it comes to assembly for your packaging, shrink-wrapping, poly bagging, on-site inventory management and shipment of your packaging.

Let us be an extension of your business.
Packaging Services Industries is uniquely positioned to offer its customers the opportunity to have their packaging managed by using our industry software and an efficient warehousing. Amtech® Top Gun software allows us to accurately maintain and manage your inventory. Cycle counts and individual bale markers identify each unit for location, quantity and age.

Corrugated inventory must be handled carefully for many reasons such as physical damage control and moisture retention. PSI insists that all corrugated is moved within 60 days to guarantee quality and structural rigidity. Our state of the art equipment and warehouse design allows minimal handling of your product, which ensures the highest possible quality.
By downloading your production schedule we can stock your high volume items, determine when your inventory is needed and run trucks from our warehouses to your facilities in time for distribution.

Our versatile fleet of 31 trucks, 98 trailers and multiple delivery vans and box trucks ensures that we can handle daily delivery demands from our customers.
We know that a business relationship cannot be built solely on statistics and big name clients, so we invite you to take a look at a few of our previous projects. We hope that these case studies will not only show you just how we think outside of the box, but why we have been a trusted provider of packaging solutions to clients all over the Mid-Atlantic region.

In a time when companies are cutting back, we continue to grow because of the value we instill on every client order. We listen to your needs and treat every project as if it were our own.

**CLIENT & PROJECT SPOTLIGHT**

**TESTIMONIALS**

“We ship our products all over the United States and it is essential they arrive in great condition. PSI has provided that security and we deeply appreciate it. Their on time delivery enables us to meet our customers’ needs and time frame. I strongly endorse Packaging Services Inc to anyone looking for a Packaging Supplier.”

-Don Fazenbaker, Buyer – The Blair Candy Company

“The PSI sales team, engineering, management, customer service, and even the delivery crew are always a pleasure to work with and treat us as their most important customer. We have recommended PSI to many of our associates, coworkers, and professional contacts on numerous occasions, knowing that they will receive the same exceptional service and quality products.”

-Aaron Bandow, Packaging Engineering for BAE Systems, Land & Armaments
CLUSTER DRILL
ON-SITE CRATING

This Cluster Drill weighs approximately 29,000 pounds and needed to be crated for international shipment to India.

A cluster drill of this size is primarily used for digging holes, as well as setting bridge pylons and pillars for dam construction. Some of the challenges PSI was presented with included fabricating the cradle, deciding how to mount the crate walls to the steel structure, and determining lifting locations for the crane. This led to the need for our on-site crating service, for precise fitting.
Making The Package Memorable

For online retailers such as ModCloth, establishing a connection with the customer can be a challenge. Since the clothing provider exists solely on the internet, with no storefronts to interact with customers, opportunities to make an initial and lasting impression are limited.
01. ECO-FRIENDLY SOLUTIONS

Packaging Services Industry’s designers work hand in hand with ModCloths’ Senior Designer and Graphic Designer to bring their creative designs to life on 100% post-consumer recycled corrugated material.

02. EXPERIENCE AND SUCCESS

PSI’s distinction: having highly-trained in-house designers and experienced management and sales staff to help to make goals a reality for ModCloth. Everyone on the PSI staff, from production to customer service, is fully vested in these boxes. The boxes are unique and challenging, and their success and the success of ModCloth is PSI’s ultimate reward.

03. CREATING A CONNECTION

On the interior of each package, there are messages such as “Here I Am – Brand New and Just For You!” encouraging customers to connect with them and other ModCloth fans online with reminders to tweet with the hashtag #ImUniqueBecause, and push people to their website to upload pictures of themselves in their new finds.
Heavy Duty Packaging

Durability and dependability; two words that you can find at the core of every Shop Vac product.

We work hard to ensure the standards of quality that Shop Vac has spent years building is properly represented in the packaging we provide them.
01. INDUSTRY STRONG

PSI provides hybrid packaging solutions that blend two color direct printing with full color litho-labels on the front panels. Each package is printed with incredible detail to ensure that all product models have detailed graphics, multiple languages and seamless color coordination.

“For the 12 years that we at Shop Vac have had been doing business with PSI, they have consistently been at the “elite” rating as a corrugated supplier for us.”

-Roger Ball, Vice President of Purchasing for Shop Vac Corporation
We are a perfect fit to any company, in any industry. From Bio-Medical corporations to small, privately owned farms, PSI offers cost effective packaging products that work.
"I have been working with PSI for about 8 years. They supply us with corrugated boxes and other miscellaneous packaging supplies. Here at our Bedford, PA location of Cycling Sports Group, we assemble and ship Cannondale brand bicycles. This is a product that requires quality packaging and it is essential our high end bicycles reach our customers in pristine condition.

PSI has always had our best interests in mind with innovation and cost savings where possible. The support staff at PSI has always done a phenomenal job of meeting our needs....even when we are asking for something other companies may consider unreasonable or impossible. PSI has always been a company with high standards in both quality and customer service. They are also a company that demonstrates integrity."

-Cindy Frazier, Buyer for Cycling Sports Group